THE HILL’S 2022 TOP LOBBYISTS
Welcome to The Hill’s annual list of top lobbyists.

Lobbyists played a key role in shaping an avalanche of legislation in 2022, including Democrats’ Inflation Reduction Act and several bipartisan bills — ranging from the CHIPS and Science Act to the Respect for Marriage Act — that brought sharply divided lawmakers together.

This list honors the corporate lobbyists, hired guns, association leaders and grassroots activists who leveraged their expertise and connections to make a difference in the nation’s capital this year.

Grassroots advocates won hard-fought battles to secure some of this year’s most significant bipartisan measures, including the first gun violence bill in decades and legislation to expand benefits for veterans exposed to burn pits.

K Street influencers helped their clients unlock huge sums of government funding authorized by the bipartisan infrastructure law and navigate a slew of regulatory proposals. Lobbyists at corporations and trade groups made last-minute changes to key measures while also staving off legislation to crack down on tech giants and other industries.

Not all of those on this list are registered lobbyists. But they all demonstrated a track record of success in the halls of Congress and the administration during a critical year for policy.

Corporate

Gina Adams and Lance Mangum, FedEx Corp
Molly Ahearn Allen, 7-Eleven
Angela Ambrose and Jesse Tolleson, GM Defense
Bryan Anderson and Jeanne Wolak, Southern Company
Kevin Avery, ConocoPhillips
Valerie Baldwin, Leidos
Ken Barbic, Farmers Business Network
Andrew Barnhill, IQVIA
Virgilio Barrera, Holcim US
Jana Barresi, Lowe’s
Gabrielle Batkin, Northrop Grumman
Scott Bennett, Boehringer Ingelheim
Karan Bhatia and Mark Isakovitz, Google
Laricke Blanchard, USAA
Mike Boyd and Chuck Clapton, Gilead Sciences
Mark Broadhurst, Chobani
Dan Bryant and Sara Decker, Walmart
Sean Callinicos, Sonova USA
Jim Carlisle, Bank of America
Anais Carmona, T-Mobile
Dave Cetola, Solvay America
Stephen Ciccone, Toyota Motor Corp
Peter Cleveland, Taiwan Semiconductor Manufacturing Co.
Nicole Collier, Procter & Gamble
Kevin Cummins, Zscaler
Tim Daly and Jillian Pevo Coughenour, Western Union Co.
Steve Danon, Restaurant Brands International
Franklin Davis, American Beverage
Marjorie Dickman, BlackBerry
Jim Dodrill, Progressive
Josh Dover, JetBlue Airways
Jason Eberstein, Enviva
Terri Fariello, United Airlines
Kate Farr, Occidental Petroleum
Rob Filipponre, Merck
Camille Fleenor, Atlas Air Worldwide
Tucker Foote, Mastercard
Nichole Francis Reynolds, ServiceNow
Kathryn Fustun, BlackRock
Maggie Gage, OneMain Financial
Christopher Gahan, Northwestern Mutual
Noe Garcia, Avisa Partners
Rosemary Garza and Steve Haro, TeleviisaUnivision
Tom Geier, 3M
Kate Geldaker, Alaska Airlines
Ed Gillespie, AT&T
Phillip Goldfeder, Cross River Bank
Daniel Grattan, Regions Bank
Sohini Gupta, Global Medical Response
Sharon Hardie and Chelsey Thomas, Boas Allen Hamilton
Rich Haselwood and Shashrina Thomas, Reynolds American
James Hayes and Jill Shapiro, Tenable
Kim Hays, Intuit
Ed Hill, Kira Alvarez and Keith Murphy, Paramount
Bridget Hogan and Hilary West, JPMorgan Chase
Donald Horton, Labcorp
Fred Humphries, Matt Gelman and James Farrell, Microsoft Corp.
Brian Huseman and Steve Hartell, Amazon.com
Cindy Jimenez Turner, Raytheon Technologies Corp.
Jace Johnson, Adobe
Francesca Jordan, Dell
Samantha Joy Fay, Southwest Airlines Co.
Michael Kennedy and Jay Cho, VMware
Karen Knutson, Chevron
Kent Knutson, Tractor Supply Co.
Maryam Khan Cope, ASML US
Keagan Lenihan, Philip Morris International
John Lepore, Moderna
Liz Lopez, Constellation Brands
Maria Luisa Boyce, United Parcel Service
Regina Luzincourt and Lucia Lebns, Navient
Kevin MacMillan, U.S. Bank
Downey Magallanes, BP
Christian Marrone, Lockheed Martin
Jessica Marventano, iHeartMedia
Rebecca McGrath, Cardinal Health
Waldo McMillan, Cisco
Mimi Braniff, ExxonMobil
John Monsif, Carrier
Chandler Morse, Workday
Ed Mortimer, NextNav
Mara Motherway, Peraton
Phil Musser, NextEnergy/Zeal
Ojakli, Boeing
Shawn O’Neill, Eli Lilly and Co.
Christopher Padilla, IBM Corp.
NOVEMBER 1–DECEMBER 31*

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<th>Lobbyists</th>
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<td>Michael Paese and Michael Thompson, Goldman Sachs Group</td>
<td>Craig Albright, BSA</td>
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<td>Jeff Pannozzo, Qurate Retail Group</td>
<td>Mark Ames, American Industrial Hygiene Association</td>
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<td>Mike Parrish, Bayer</td>
<td>Adrian Arnaiks, Association of American Railroads</td>
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<td>Jason Park, Expedia Group</td>
<td>Todd Askew, American Medical Association</td>
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<td>Holly Pataki, Samsung Semiconductor</td>
<td>Meredith Attwell Baker, CTIA</td>
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<td>Chuck Penry, Tyson Foods</td>
<td>James Balda, Argentum</td>
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<td>Matthew Perin, Kroger</td>
<td>Brian Banks, American Counseling Association</td>
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<td>Emily Pfeiffer Weems, Capital One</td>
<td>Linda Bauer Darr and Steve Hall, American Council of Engineering Companies</td>
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<td>Lais Pinto, Alcoa</td>
<td>Kenneth Bentsen Jr., Securities Industry and Financial Markets Association</td>
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<td>Amy Plaster and Gabe Terry, CMS Energy</td>
<td>Rhonda Bentz and Mike Liptak, Consumer Brands Association</td>
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<td>Tim Powerly, Apple</td>
<td>Joshua Bolten and Matthew Spikes, Business Roundtable</td>
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<td>Louis Renjel, Duke Energy Corp.</td>
<td>Manuel Bonilla, American Society of Anesthesiologists</td>
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<td>Crystal Riley, AbbVie</td>
<td>Jessica Bowman, Plant Based Products Council</td>
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<td>Nathan Robinson, Fluor</td>
<td>John Rozzell, Alliance for Automotive Innovation</td>
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<td>Robert Rose, MetLife</td>
<td>Anne Bradbury and Troy Lyons, American Exploration and Production Council</td>
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<td>Bahar Sahajwalla, MoneyGram International</td>
<td>Steve Caldeira and Michael Gruber, Household &amp; Commercial Products Association</td>
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<td>Ibn Salaam, Waste Management</td>
<td>Nicholas Calio and Christine Burgeson, Airlines for America</td>
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<td>Melissa Schulman, CVS Health</td>
<td>Dwayne Carson, Blue Cross Blue Shield Association</td>
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<td>Christopher Smith, Ford Motor Co.</td>
<td>Brian Caudill, Allison Cunningham and George Lowe, American Gas Association</td>
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<td>Brian Smith, Mike Lee and Sanders Adu, Wells Fargo &amp; Co.</td>
<td>Cindy Chetti, National Multifamily Housing Council</td>
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<td>Will Stafford, CHS</td>
<td>Wayne Chopus and Paul Richman, Insured Retirement Institute</td>
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<td>Lynn Starr, Ericsson</td>
<td>Suzanne Clark, Neil Bradley and Evan Jenkins, U.S. Chamber of Commerce</td>
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<td>Zolaikha Strong, Last Energy</td>
<td>Bryan Corbett, Jillien Flores and Erik Johnson, Managed Funds Association</td>
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<td>Sam Tatevosyan and Genna Gent, McDonald’s</td>
<td>Lee Covington, Surye &amp; Fidelity Association of America</td>
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<td>Al Thompson, Intel Corp.</td>
<td>Francis Creighton and Eric Ellman, Consumer Data Industry Association</td>
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<td>Tyler Threadgill, LKG Corp.</td>
<td>Greg Crist, AdvaMed</td>
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<td>Nate Tibbits, Qualcomm</td>
<td>Pearce Crosland, Building Owners and Managers Association International</td>
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<td>Omar Vargas, Hollyn Schuemann and Guillermo Godoy, General Motors</td>
<td>Chip Davis and Patrick Kelly, Healthcare Distribution Alliance</td>
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<td>Pete Wallace, Viatris</td>
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Jay Timmons, Ari Newhouse and Jordan Stoick, National Association of Manufacturers

Stephen Ubi, Pharmaceutical Research and Manufacturers of America

Ryan Ullman and Mallori Miller, Independent Petroleum Association of America

Brad Van Dam and Joel Bacon, American Association of Airport Executives

Andrew Walmsley, American Farm Bureau Federation

Seth Waugh, National Association of Wholesaler-Distributors

Kirsten Wegner, Modern Markets Initiative

Ryan Weston, Florida Sugar Cane League

Nathaniel Wienecke, League of American Clean Power Association

Heather Zichal, American Clean Power Association

Hired Guns

Dean Aguiari, Ogilvy Government Relations

Saat Alety and Katie Phillips, Federal Hall Policy Advisors

Kai Anderson, Barry Rhoads and Jordan Bernstein, Cassidy and Associates

Cristina Antelo, Mark Williams and Debra Dixon, Ferox Strategies

Madison Arcangeli, Forza DC

Brian Ballard and Dan McPaul, Ballard Partners

Haley Barbour, Fred Turner, Justin Zepka and David Urban, BGR Group

Doyle Bartlett, Chris McCannell and Blair Hancock, GrayRobinson

Hunter Bates, Brian Pomper, Arshi Siddiqui, Scott Parven and Geoff Verhoff, Akin Gump Strauss Hauer & Feld

Rontel Batie, Batie & Associates

Mary Beth Stanton, Carolyn Coda, Katie Wise and Lindley Kratovil Sherrer, Invariant

Dan Bostan, Health Policy Source

Paul Brathwaite, Federal Street Strategies

Chris Brown, Langston Emerson and Charlie Schreiber, Mindset

Norm Brownstein, Marc Lampkin, Al Mottur, Greta Joynes and Zach Pfister, Brownstein Hyatt Farber Schreck

James Callan, James Callan Associates

Dennis Cardoza and Jennifer Walsh, Foley & Lardner

Darrell Conner, Bart Gordon and Bill Kirk, K&L Gates

Sarah Corcoran, Guide Consulting Services

Chris Cushing, Nelson Mullins

Kelly Delmore and Monica Massaro, Hooper, Lundby & Bookman

Brianne Doura-Schwalm, Doura-Schwalm Consulting

Missy Edwards, Missy Edwards Strategies

Steve Elendmorf, Subject Matter

Daniel Faraci, Grassroots Political Consulting

Holly Fechner, Bill Wicherman and Michele Pearce, Covington & Burling

Alison Feighan, The Feighan Team

Mike Ference, John Scofield and Matt Bravo, S-3 Group

Shannon Finley, Ann Jablons and Jonathan Kott, Capital Counsel

Jeff Forbes, Dan Tate Jr. and Jeff Strunk, Forbes Tate Partners

Luis Fortuño, Jason Abel and Elizabeth Burks, Stumpf & Johnson

Omar Franco, Becker & Poliakoff

Kimberly Fritts, Cogent Strategies

Gary Gallant, Gallant Government & Law Group

Andrew Garfinkel, Keller Partners & Co.

Marc Gerson, Miller & Chevalier

Rich Gold, Scott Mason, Kathryn Lehman and David Whistestone, Holland & Knight

Ariel Gonzalez, Chamber Hill Strategies

Larry Gonzalez, The Ruben Group

Jeff Green, J.A. Green & Company

Marla Grossman, ACG Advocacy

Gregg Hartley, Andy Blunt and John Ariale, Hush Blackwell Strategies

Sarah Helton, Denise Bode and Tami Jackson Buckner, Michael Best Strategies

Michael Herson, American Defense International

Brian Hess, The Goodfriend Group

Mike Hettinger, Hettinger Strategy Group

Graham Hill and Martin Edwards, Taft Advisors

Matthew Hockstra, Williams & Jensen

Mark Holman, Rebecca Wolfkiel and Zaida Ricker, Ridge Policy Group

Erik Huey, Platinum Advisors

Emily Jacobs, Andrew Shaw and Chris Petzer, Dentons

Travis Johnson, I607 Strategies

Courtney Johnson and Keenan Austin-Reed, Alpine Group

Roscoe Jones Jr. and Michael Bopp, Gibson, Dunn & Crutcher

Sean Joyce and Alexis Oberg, Atlas Crossing

Jack Kingston, Squire Patton Boggs

Izzy Klein and Matt Johnson, Klein/Johnson Group

Lisa Kountoupes, Lori Denham and Julie Hershey Carr, KDCR Partners

Chris Lamond and Andy Rosenberg, Thorn Run Partners

Daniella Landau, Tim Hannegan and Jerri Rosenbaum, Hannegan Landau Poersch & Rosenbaum Advocacy

Jennifer LaTourette and Steve Palmer, Van Scoyoc Associates

Trent Lott and John Breaux, Crossroads Strategies

Michael Maitland, McCarter & English

Hazen Marshall and Monica Popp, Marshall & Popp
TOP LOBBYISTS

Patrick Martin and Towner French, Cozen O’Connor Public Strategies

Dee Martin, Scott Segal and Yasmin Nelson, Bracewell

Frank McCarthy, Erin Delaney and Marianne Adezio Myers, McCarthy Advanced Consulting

Mara McDermott, McDermott+Consulting

George McElwee and Keith Pemrick, Commonwealth Strategic Partners

Heather McHugh, Resolution Public Affairs

Andrew McKechnie, Jonathon Jones and Jeffrey Shapiro, Tiber Creek Group

Mona Mohib, Ryan Bernstein and Stephanie Kennan, McGuireWoods Consulting

Lisette Mondello, Mondello Group

Kevin O’Neill, Eugenia Pierson and David Skillman, Arnold & Porter

Manuel Ortiz, VantageKnight

Darren Peters, Peter Damon Group

T. J. Petrizzo, The Petrizzo Group

Lendell Porterfield, Dwight Fettig and Dawn Sears, Porterfield, Fettig & Sears

Steven Phillips, Tony Samp and Nat Bell, DLA Piper

Jim Pitts, Navigators Global

Tom Quinn, Venable

Oscar Ramirez and Dana Thompson, Fulcrum Public Affairs

Bob Rapoza, Rapoza Associates

Jim Richards, Mike Smith, Chris Hodgson and Dao Nguyen, Cornerstone Government Affairs

Dean Rosen, David Thomas and Mike Robinson, Mehman Castagnetti Rosen & Thomas

Norberto Salinas, Salinas and Scism

Sloane Salzburg, Horizon Government Affairs

Jared Sawyer, Rich Feuer Anderson

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Heideh Shahmoradi, James O’Keeffe and Mark Copeland, OS Strategies

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Marsha Simon, MJ Simon & Co

Michaela Sims, Sims Strategies

Jonathan Slemrod, Parker Poling and John O’Neill, Harbinger Strategies

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Alex Sternhell, The Sternhell Group

Mae Stevens, Banner Public Affairs

John Stipicevic, Scott Riplinger and Tim Pataki, CGCN Group

Gloria Dittus, Story Partners

David Tamasi and Ozzie Palomo, Chartwell Strategy Group

Elizabeth Vella Moeller, Craig Saperstein and Greg Laughlin, Pillsbury Winthrop Shaw Pittman

Stewart Verdery, Ashley Hoy and T.A. Hawks, Monument Advocacy

Alex Vogel, Matt Keelen and Bob Van Heuvelen, The Vogel Group

Kimberly Wachen, Arent Fox Schiff

Henry Waxman, Waxman Strategies

Jared Weaver, Ansley Erdel and David Redi, Salt Point Strategies

Scott Weaver, HSA Strategies

Pierre Whatley, FS Vector

Tiffani Williams, Niki Carelli and Joe Hack, The Daschle Group
TOP LOBBYISTS

Eriade Williams, theGROUP DC
Jonathan Yarowsky and Rob Lehman, WilmerHale
Ivan Zapien, Hogan Lovells
Susan Zook, Mason Street Consulting

Grassroots

Alexandra Adams and John Bowman, Natural Resources Defense Council
Carmiel Arbit and Dan Granot, Anti-Defamation League
Dana Atkins, Military Officers Association of America
Chelsea Barnes, Appalachian Voices
Johnathan Benton, Allied Pilots Association
Garrett Bess and Jessica Anderson, Heritage Action for America
Rukmani Bhatia and Adzi Yokhiwa, Giffords
Kori Blalock Keller, National Association of Letter Carriers
Stacey Broxboy, KJ Hertz and Andrew Fullerton, March of Dimes
Kris Brown, Brady: United Against Gun Violence
Sara Chieffo and Tiernan Sittenfeld, League of Conservation Voters
Gentry Collins, American Free Enterprise Chamber of Commerce
Tom Conway and Roxanne Brown, United Steelworkers
Jewelyn Cosgrove, Melwood
Robert Egge, Alzheimer’s Association
John Feinblatt and Rob Wilcox, Everytown for Gun Safety
David Ferreira, Center for Responsible Lending
Desiree Filippone, U.S. Olympic and Paralympic Committee
Tom Flynn, United Brotherhood of Carpenters
Joe Franco, LeadingAge
Coley George, NetJets Association of Shared Aircraft Pilots
Aaron Grau, Invest in the USA
Ryan Greenstein, Global Health Advocacy Incubator
JT Griffin, Griffin Strategies
Vince Hall, Feeding America
Chip Hancock, Southwest Airlines Pilots Association
Dylan Hedtler-Gaudette, Project on Government Oversight
Craig Holman, Lisa Gilbert and Robert Weissman, Public Citizen
Greg Hynes and Jared Cassity, International Association of Sheet Metal, Air, Rail and Transportation Workers
Frederick Isasi, Families USA
Bradley Karbowski and Derrick Kualapai, United Association of Plumbers and Pipefitters
Sarah Kate Ellis, GLAAD
Mary Kay Henry, Service Employees International Union
Kristina Keenan, Veterans of Foreign Wars
Fred Krupp, Environmental Defense Fund
Lisa Lacasse, American Cancer Society Cancer Action Network
Nancy LeaMond, AARP
Grover Norquist, Americans for Tax Reform
Paolo Mastroangelo, Humanity Forward
Tom McClusky, CatholicVote
Adam Minehardt, Stellar Development Foundation
Janet Murguia, UnidosUS
Matthew Myers, Campaign for Tobacco-Free Kids
Brendan Mysliwiec, Appalachian Trail Conservancy
Josh Nassar and Desirée Hoffman, United Auto Workers
Jason Quinnet, NRA Institute for Legislative Action
Melinda Pierce, Sierra Club
Mike Pierce, Student Borrower Protection Center
Sam Ricketts, Evergreen Action
Tom Rodgers, Global Indigenous Council
Bill Samuel, AFL-CIO
Lee Saunders, American Federation of State, County and Municipal Employees
Sally Schaeffer, Uncornered Advocates
Rebecca Shelton, Appalachian Citizens’ Law Center
Hilary Shelton, Portia Reddick White and Patrice Willoughby, NAACP
Ted Stiger, Rural Community Assistance Partnership
Zack Tutz, Transport Workers Union
Rosie Torres, Burn Pits 360
Katrina Velasquez and Allison Ivie, Center Road Solutions
Elise Wirkus, Issue One